



## MBA Intern – Summer 2024

Location: Cambridge, MA

Vaxess is a venture-funded biotechnology company developing a pipeline of next-generation vaccines and therapeutics on the MIMIX platform. Alongside venture investors, Vaxess also receives support from the NIH, DOD, and the Gates Foundation to advance its programs and platforms. With only five minutes of wear-time on the skin, the MIMIX patch enables delivery of a range of vaccines and therapeutics. The platform combines long shelf life with self-administration to shift the way that vaccines and therapeutics are delivered to patients. Vaxess is committed to creating products that are not only more effective, but also more accessible to patients around the world.

At Vaxess we seek a talented, collaborative, and highly motivated individual to support our mission to transform patient experience with vaccines and therapies. This is a unique opportunity to join a fast-paced biotechnology startup where you will be challenged to learn a broad range of skills and continually grow alongside the company.

This role will be working closely with the C-suite in assessing business development opportunities (e.g. R&D collaborations, licensing) and looking at market sizing, competitive landscape, partner assessments, deal comparables, and valuation modeling to help prioritize the potential partners and projects to pursue and shape the transactions to be considered.

### Responsibilities

- Support assessment of R&D collaborations to support the company's efforts to expand the MIMIX platform into a range of therapeutic and vaccine areas.
- Analyze qualitatively and quantitatively the market / product opportunities, deal structures, comparable transactions
- Work with research and development to develop high level R&D and identify key milestones to center potential deals around that represent meaningful value inflection points.
- Evaluate additional sources of funding that may support partnering opportunities, if necessary (i.e. non-dilutive grants)

### Qualifications

- MBA and a background in a relevant science or engineering field is strongly preferred.
- 2+ years of business development experience, in VC-backed startup or in big pharma, or investment banking, or management consulting with transaction experience
- Exposure to successful deal processes (i.e. early assessment, due diligence, negotiations, valuations / modeling)
- Exposure to therapeutics, vaccines, or device R&D.
- Quantitative analysis including building revenue models, valuation, NPV, ROI analysis.
- Entrepreneurial spirit and drive to positively impact global human health.
- Demonstrated ability to create and champion new ideas and influence senior management.
- Excellent written, presentation, and oral communication skills.

*Vaxess is building a team of exceptional people to rapidly advance our portfolio of products. We work closely as a team and thrive in a dynamic, exciting, and engaging work environment. If you're interested in joining the Vaxess team, please submit your CV/resume to [careers@vaxess.com](mailto:careers@vaxess.com)*